

# THE Publishers' Weekly A JOURNAL SPECIALLY DEVOTED TO THE INTERESTS OF THE BOOK AND STATIONERY TRADE.

(With which is incorporated the American Literary Gazette and Publishers' Circular, Established 1852.)

OFFICIAL ORGAN OF THE PUBLISHERS' BOARD OF TRADE AND THE AM. BOOK TRADE ASSOCIATION

F. LEYPOLDT, EDITOR AND PUBLISHER, 37 PARK ROW, NEW YORK.

VOL. VI. No. 10.

NEW YORK, Saturday, September 5, 1874.

WHOLE No. 138.

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**The Publishers' Weekly.**

AUGUST 29, 1874.

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(See *Publishers' Weekly*, Aug. 22, p. 189.)

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(See *Publishers' Weekly*, Aug. 1, (p. 137).)

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(No further information than given in *P. W.*, Aug. 29, p. 209.)

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(See *Publishers' Weekly*, Aug. 1, (p. 137).)

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(No further information than given in P. W., Aug. 29, p. 211.)

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THE present issue of the PUBLISHERS' WEEKLY has been delayed because of the sudden increase of advertisements at the last moment, as well as the delay in furnishing information for our lists and reading matter. The extent of the lists and the variety of the latter will do something to excuse this unavoidable delay. Hereafter we shall be obliged to enforce rigidly the rule that information and advertisements must be sent to us early in the week, for we are determined to put the paper to press so that it may reach subscribers regularly and promptly on Saturday. The necessity of closing up the "Uniform Trade List Annual," for which some of the catalogues have come in at the eleventh hour, several of them to be set by us, has compelled us to draw upon the full resources of one of the largest printing houses of New York, outside our regular printer, whose type is exhausted by the unusual demands of the present announcement number, and a third office has been contracted with for the next issue of the WEEKLY. The "Annual" is being rapidly pushed forward, and will be issued at the earliest possible date.

### The Situation.

Tuesday was the first of September, a day to be long remembered, we trust, in the annals of the book trade. For although, owing partially to the illness of Mr. Wm. Lee, Chairman of the Executive Committee, from which he is now recovered, the Association has not yet brought its platform before the trade individually, so much has been done in one way and another in pushing forward the reform, that we believe the date named will be looked back to as that of its practi-

cal adoption. On Monday, 31, Messrs. W. S. Appleton and Charles T. Dillingham, to whom the trade should give all honor for their efficient vigor, visited Philadelphia as the representatives of the Eastern trade, and after a protracted conference with Mr. J. B. Lippincott, secured the agreement of the latter's house to the new jobbers' rates, as well as that of the other Philadelphia houses. In Boston Mr. William Lee is now pushing the movement among the jobbers. The West was already "sound on the main question." One of the great evils, underselling by the jobbers, is thus very nearly reached.

We have not as full data regarding the twenty per cent. rule in retail trade, but can state that on Monday the rule went into operation in most of the large New York retail stores, and that Messrs. Appleton, Sheldon, Dutton, Dodd & Mead, Randolph, and others, sell no books at retail beyond this discount. Most of those who have not yet adopted the new rule will do so as soon as the matter is properly brought before them by the Association.

From several points throughout the country we hear of the formation of local associations in the smaller cities—a movement very necessary to make the general reform efficient. Where this has not already been done, it should be done at once.

The Committee on Book Trade Fair has not yet held a meeting, but there has been consultation among its members, and a call for suggestions from the trade will soon be issued through the WEEKLY, preparatory to a meeting of the committee next month. Mr. Leavitt takes a very friendly position in the matter, and is not unwilling to listen to the voice of the trade, among which he is so popular. We look to see a fair held in the spring, or by the fall of '75 at furthest.

The Arbitration Committee has already been

called upon for several interpretations of the rules, and its decisions are given elsewhere. We believe that there will be general acquiescence in their correctness.

The situation seems to us, in view of these facts, very hopeful. Of course there are many questions yet to be settled, theoretically and practically, and the letters in our correspondence columns this week, from Mr. Aston and "Publisher" are especially interesting as bringing up more of them. "Publisher's" dilemma is properly to be solved in book-selling centres at least, by the formation of local associations, whose duty it shall be to make such official complaints as may be needed. They may choose an arbiter, or not, as they please; the publisher must look to the association itself, we should say.

A still more serious question is raised by Mr. Aston. We may say here that several of the Eastern houses have held consultations on this subject, and that most of them have come to the conclusion that it will be necessary to shorten up discounts to such jobbers and retailers as insist on underselling, sufficiently to put them at a compensating disadvantage, and thus protect those who maintain the publishers' prices. This will virtually settle that matter, once the course, which is the only course, is decided upon. And one more point should be kept in view. Now that the jobbers propose to stand by the publishers' prices, the publishers should consider that a bargain has two sides, and that the jobbers will expect something of them. No one class of the trade should undertake to profit by this reform at the expense of another, else it will all fall to the ground.

AN Indiana dealer writes to us to ask if the Association proposes to allow more than 20 per cent. outside trade on law books, and thinks that similar action to that on medical books should be taken. "No other branch of the trade needs reforming more." We give the letter elsewhere, with one of the same tenor addressed to the *Tribune*. The writers are quite right, and it should be stated that action on this line of books was proposed at the convention, but was left out on the statement of a leading member that nothing could be done with the law book publishers just then, and that no rule could be profitably adopted—for a broken rule is worse than none at all—but that it was hoped during the year to get this class of publishers together and bring them into unison with the movement. An effort in this direction, we are glad to state, is already being made by Mr. Robert Clarke, of Cincinnati, who hopes before long to report progress.

A NOTE from Boericke & Tafel requests us to call attention to the fact that the limitation of discounts on medical books outside the trade (to 10

per cent.) seems to have been omitted in the report of the convention resolutions in the *Booksellers' Guide*, an omission doubtless quite unintentional. They add: "Taking for granted your report is correct, we are issuing a circular on the strength of it," &c., &c. Good; and now let the other medical houses take hold in the right way.

## LETTERS TO THE EDITOR.

*The interests of the trade cannot be better served than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, provided they be brief and suggestive, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."*

### A Letter from the old Pres.

THE trade will, we believe, be glad to hear from the old President, to whom it is so much indebted, so we accordingly print the following extracts from a letter from Mr. Aston:

COLUMBUS, August 27, 1874.

We have formed a City Book Association embracing all the trade, and cordially endorse the new platforms, with other matters of interest to us locally. We know we cannot be worse off and hope to benefit our craft in future. I see no other hope for the book trade of the United States than to stand firmly upon our new platforms. Self-preservation demands it. One year of trial will convince the *entire trade* that the platform inaugurated at our Convention, if strictly adhered to, will save the book trade from annihilation; if it is not, the reverse will be the result. The publishers in New York and other cities should at once *lessen discounts* to a few men who are *robbing* them daily. They permit one or two men in New York and one in Brooklyn to slaughter from twenty-five to forty men who would strictly *adhere* to our new code. *Now* they sell three men, and if they were not *giving books* away they would gain the trade of forty men, but as long as they *permit* these few men to *control* them, so long will they fail to sell the *larger number*. Strange enough they should submit, yet they do. A few men may deliberately ruin the trade in two large cities. If I were a publisher I would prefer the trade of forty men who would sell my books at retail rates to those outside the trade, rather than to *one man* or ten men who would *degrade* my book as soon as it was out.

I was informed by a publisher that fourteen men who are "bona fide" booksellers in Brooklyn, are ruined by one underseller. So that one man in your great city cuts the bread and butter from the mouth of fourteen men, and publishers *permit* it.

### An Important Question—What Answer?

*To the Editor of the Publishers' Weekly:*

DEAR SIR:—There is no maxim more generally recognized in jurisprudence than that a restrictive law without a penalty is nugatory. It is therefore self-evident that the resolutions adopted by the Put-in-Bay Convention will amount to nothing unless they can be enforced in some way. As long as any bookseller in a city retails at less than the agreed rates, his competitors must either follow his example or see their trade pass into his hands.

It has not taken long for the trade to find this out, and I presume that other publishers, like myself, are receiving inquiries from their customers as to whether they will "protect" the retailers in raising prices by refusing to supply those who undersell. This is simply seeking to devise some penalty to make the law valid.

It is perfectly natural that those who desire to carry out in good faith the proposed reduction of retail discounts should thus ask to be upheld, and the evils of the present system are so patent that all right-minded publishers will willingly do whatever is reasonable to aid in effecting so desirable a change. Yet this request for "protection," simple as it appears on the surface, involves so much that it is unreasonable. A customer, for instance, in New Orleans, or San Francisco, or Chicago, complains to me that a certain competitor is underselling. I write to the party accused, and he denies it. I must then erect myself into the position of judge to decide a question of fact and veracity between two gentlemen, the friendship of both of whom I am desirous of retaining, and with one of whom I must inevitably quarrel when I pronounce sentence, after spending no little time and thought in investigating and weighing the testimony. I have seen enough of the devices and stratagems adopted by retail buyers to gain a little discount not to know how frequent and how intricate such questions will be. The details of an active publishing trade are onerous enough already, and no one can carry on the business if he is to be called on daily to spend half of his time in offending half of his customers. Besides, when I have pronounced my verdict there will be nothing to prevent the offender from procuring his supplies from a jobbing-house at nearly the same rates that he has been getting from me.

There would seem to be but one way by which the Put-in Bay resolutions can be enforced, and whether that is practicable or not the trade must decide for itself. It is that the booksellers in each city shall organize and appoint some disinterested arbiter whose judgment shall be final. When any one is accused of underselling, let him be tried before this arbiter, and if the offence is proved, let a notification be sent to all publishers and jobbers that he is no longer to be considered as a member of the trade and entitled to trade discount. This would of course require an agreement on the part of all wholesale houses to abide by the decisions of the local court, and I for one would be willing to sign such an agreement, if general, though I must emphatically decline to sit personally in judgment on my friends from Portland to San Francisco.

I confess that the plan suggested seems to me too cumbrous for practical adoption, but I see no other mode of reaching the desired result. Can any one else suggest a better?

PUBLISHER.

### Falling in Line.

MILWAUKEE, August 29, 1874.

To the Editor of the Publishers' Weekly:

WE intend to have on hand some 500 copies of your paper containing proceedings of booksellers' doings at Put-in Bay. If you have any on hand please send them to Kiggins, Tooker & Co., 500 copies, and send us bill for same and we will remit. Also please send us your weekly, and send bill for one year's subscription and we will remit at same me.

We believe that there is a good brotherly feeling

being developed on the part of all book publishers and booksellers that is bound to deepen and widen until the entire brotherhood shall stand shoulder to shoulder, each feeling bound to protect his neighbor, and thus fulfil the great command, "Love thy neighbor as thyself."

Yours truly,

WEST & CO.

P. S.—Last evening the Milwaukee booksellers met and resolved to form a Booksellers' Union Organization, to be completed next week. Passed a resolution unanimously to retail books at publishers' retail prices.

### Discount on Law Books.

TERRE HAUTE, Ind., Aug. 22, 1874.

To the Editor of the Publishers' Weekly:

WILL the American Book Trade Association give to the legal profession more than 20 per cent. off on legal books? Since 10 per cent. discount has been declared as the limit on medical books to students and the profession, would it not be well for the dealers in law books to set a limit in discounts to students and the profession? No other branch of the book trade needs reforming more than the trade in law books. Can not the publishers and dealers in law books devise some plan of operation or scale of discounts that will rescue their business from the confusion that now involves it?

If 20 per cent. as the limit to the profession and students should be agreed upon by the law booksellers, the publishers and jobbers of such books would make more profit and the local dealers would be encouraged to make an effort for the law book trade of his locality. Let reform extend to all branches of the book trade. Can not you, through the *Weekly*, start a reform movement among the law book publishers and dealers in law books?

Respectfully,

A. H. DOOLEY,

Terre Haute, Ind.

To the Editor of The Tribune.

SIR: It seems to me the law book trade should "put in" some bay or harbor and reconstruct itself before anything can be made except by the publishers. I can name a house in this city that will sell law books to lawyers, if they have any competition, in estimating on a list of \$500 to \$800 worth of books, at 40 to 50 per cent. discount, while the most they will give to a dealer, even on so large a purchase as \$700 or \$800 is 40 per cent., and generally their discounts is  $\frac{1}{2}$  and 5 for cash.

RETAILER.

### A Suggestion as to New Lists.

To the Editor of the Publishers' Weekly:

WHEN publishers, manufacturers, and others, are mailing new lists to dealers, they should give definite information respecting discounts; they ought to know the standing of all parties addressed and make discounts in accordance therewith; without this, new lists are, as guides, almost worthless.

In getting up your Stationery Annual if you will impress on contributors the importance of this suggestion, I think they would issue and mail to the subscribers to the Annual "discount lists" in keeping with their varied rating. This list the recipient would insert in the Annual. This much and more is essential to a satisfactory list. The money thrown away on incomplete lists in one year would be a fortune to some members of the trade.

Yours truly,

"GODFREY."

Selma, July 28, 1874.

### To Whom it May Concern.

"As a bookseller's clerk, in a large retail store in this city, I could not transact business without it. I think it would pay employers to give each of their clerks a copy of your WEEKLY; such an arrangement would undoubtedly be beneficial to both." This is what an appreciative subscriber writes us.

### Trade Decisions.

DECISIONS of the Arbitration Committee of the American Book Trade Association,

(OFFICIAL.)

August 19, 1874.

*Decision 1.* The discount on Medical Books cannot be over 10 per cent., or on other books over 20 per cent. to an *old customer*, on the ground that he has been getting a larger discount.

*Decision 2.* Druggists who keep books for sale are entitled to the trade discount on medical books.

*Decision 3.* Teachers, Professors, Supply Purchasers and other officers or employees of schools or colleges, are not booksellers, and are not entitled to a discount over 20 per cent.

*Decision 4.* Publishers of school books cannot give over twenty per cent. discount on their own publications to Teachers, Professors, Supply Purchasers or other officers or employees of schools or colleges, except on "Books for Introduction, which is regulated by the rules of the "Publishers' Board of Trade."

August 24, 1874.

*Decision 5.* Contracts in writing, made previous to the Convention at Put-in Bay, with libraries and other buyers not in the trade, for a definite time, and not terminable at will, giving them more than 20 per cent. on miscellaneous books, or ten per cent. on medical books, may be fulfilled, but must not be renewed. If such contracts are for an indefinite time or terminable at will, they must terminate on 1st September, 1874.

Approved—Robert Clarke, *Chairman*.

Geo. Remson,  
Geo. B. Brown,  
S. A. Clarke,  
R. Crampton.

*Arbitration Committee.*

### Jobbers' Rates.

The Western Booksellers' Association (jobbers) have issued the following circulars, marked (2) and (3), to the trade:

(2) CHICAGO, August 6th, 1874.

Owing to the recent changes in Wilson, Hinkle & Co.'s list, the Executive Committee of "The Western Booksellers' Association" have decided to make an alteration in the scale of discounts, as adopted July 23, 1874, as follows: Wilson, Hinkle & Co.'s list, to be the same as given by W. H. & Co. themselves, to conform to their revised Scale of Discounts, from the Wholesale Dozen price, dated August 1st, 1874, viz.:

On am'ts under \$100, Net Wholesale.

On am'ts \$100, and under \$250, 5 per cent. Discount.

On am'ts \$250 and under \$500, 10 per cent Discount.

To take effect immediately.

(3) CHICAGO, August 15th, 1874.

Some few things escaped the attention of the Put-in Bay meeting,—owing to the limited time— which it is thought advisable to correct immediately. Please note the following changes in Rates of Discount.

Add to School Books at 30 per cent. Discount:

English, A. H. & Co.	Steiger, E.
Morton, Jno. P. & Co.	Sower, Barnes & Potts.
O'Shea, P.	University Pub. Co., of New York.

Add to Miscellaneous Books at 30 per cent. Discount:

Estes & Lauriat.	Mason, Albert.
Gill, W. F. & Co.	Shepard, H. L. & Co.

Add to Miscellaneous Books at 33 1/3 per cent. Discount.

Appleton's Dickens,	Harper's Library Select
paper.	Novels.

Appleton's Waverley Novels, paper.

### IMPORTANT RULE.

*Books once sold cannot be taken back, except in case of errors in filling orders.*

This rule will not prevent members from buying of customers good clean stock at not less than 40 per cent. discount, to be delivered free of charge.

By Order of the Executive Committee.

Circular (4) under same date as (3) gives the schedule as amended by the latter. It is long, and our correspondents have the full data by marking the modifications of (3) in (1). We notice that a few houses are still omitted, as, for instance, Lothrop, of Boston.

### More Aftermath.

THE following letter, which should have been read at the Convention, was by some chance omitted, and has also been mislaid in this office. We present it now, with apologies:

PHILADELPHIA, July 6, 1874.

MESSRS. A. S. CLARKE & CO.

GENTS:—In reply to your inquiry we are in hearty "sympathy with the movement" for reforms, for no house has suffered more, if as much, as we have from the present demoralization. We cannot be present at the convention, but if the movement inaugurated should be *general*, we shall most certainly not be in the way; but we have felt little confidence in its success, and shall be agreeably disappointed if it does succeed. We do not think, however, *all* professional discounts can be abolished. A rule like that, we fear, would very soon be violated, and the whole thing be a failure. But a better plan, it seems to us, would be a *reduction* of the discount to *clergymen*, say to 10 or 15 per cent., according to the amount of purchase. We shall try and see some one who is going to the convention, and whom we may authorize to speak for us.

Yours, very truly,

SMITH, ENGLISH & CO.

THE trade was indebted to Mr. Gill for a courtesy at the Convention which should not be forgotten. We therefore reprint the programme of his interesting complimentary readings, which, unfortunately, so many of the trade, who departed

early, were obliged to deny themselves the pleasure of hearing :

#### PUT-IN-BAY HOUSE.

Special Notice.  
Mr. William F. Gill  
will give  
Dramatic Readings,  
complimentary to the  
Book Trade Convention,  
This Thursday evening, July 23, 1874.

#### Programme.

##### PART I.

The Soldier of the Hudson.....Anon  
Magdalena; or, The Spanish Duel.....Waller  
The Pilot's Story.....Howells  
The Roman Guide.....Mark Twain

##### PART II.

Curfew must not Ring To-night.....Anon  
A New Remedy for Anger.....

The Danbury News Man  
The Vagabonds.....Trowbridge  
Reminiscences of School Life.....Gill  
The readings will begin promptly at 8 o'clock.  
The guests of the house are invited.

#### Stationery and Fancy Goods.

DEALERS in stationery and fancy goods are now confident that the end of the dull season has been reached, and that the next few weeks will bring about the activity so long looked for. The large emporiums of fancy goods on Maiden Lane already show increased activity. Goods that have been packed away all summer, together with the recent arrivals, are being displayed upon the shelves, and all the clerks and salesmen having returned from their vacations are now busy in marking the goods and getting ready for the anticipated Fall trade.

It will be remembered that owing to the extreme dullness of the past season very few of the importers received any samples at all, most of them preferring to have their correspondents at London, Paris and Vienna send out such seasonable goods as they thought best, when the proper time arrived, in place of carrying a large stock of samples through the summer, for which there would have been but little use.

This action on the part of the importers has made it impossible for us heretofore to give any idea of what the prevailing styles would be. Now, however, the goods are arriving, and from what we have already seen it may be safely said that the market will be supplied with as elegant stock of goods as in any previous season. But few large invoices have arrived as yet, but the opening of the season has been such as to inspire confidence, and the importers have already sent forward large orders which will shortly arrive. The larger houses have sent their travellers out upon the road, and they report that though the orders they receive are small, and that though for the most part the country dealers prefer to buy only such goods as they can dispose of immediately, there is considerable confidence manifest, and they predict a more extensive trade as the season grows older. Such reports from the travellers have of course increased the confidence of the leading houses, and they now show an inclination to give more extensive credits than would a few months ago have been thought possible.

The trade so far this year shows a lamentable falling off from last year, but it is thought that

most of it will be made up before the year closes. For the week ending August 31, the importations of fancy goods amounted to \$35,200, and since the 1st of January to the same date, \$592,175. During the same period last year the importations amounted to \$897,613. In examining this statement, however, it must be remembered that the great bulk of the importations last year were made prior to the first of September, and that the subsequent financial difficulties limited the sales and compelled many importers and dealers to carry large quantities of goods over to this season. These goods are now upon the market, and in consequence the new arrivals are limited.

As to styles or fashions it may be said that there is very little change from last year. Russia leather predominates in everything, and Turkey morocco, together with fur seal, shark and crocodile skins, are losing caste. A great deal of fire gilt is now used in connection with Russia, and though the contrast is very elegant it is not advisable, for the gilt will undoubtedly tarnish and look shabby when the leather is still bright and fresh.

Mother-of-pearl and tortoise-shell has again come in vogue, and is used particularly for card cases, dressing-cases, work-boxes and receptacles of all kinds. In some instances the two substances are united and a most magnificent contrast is produced. Large fans are still fashionable, though not so large as formerly. The most fashionable and stylish of these articles designed for full dress toilettes are made of white kid or parchment, with landscapes after Watteau painted on one side. The sticks are of heavy mother-of-pearl or shell. Black fans with gilt sticks are also fashionable. There is still another style which will probably become very popular for the opera which are made of gay colored silks, with heavy carved ivory sticks. These have pointed upon them horrible, malicious-looking lizards and insects, small serpents, and birds of such peculiar species that it would defy a naturalist to place them.

Brown and black Japanese fans also find favor. They are in various figures, with lacquered sticks, and are embossed with gilt and silver figures. There are a great variety of other styles, all possessing more or less merit, and they can be had from \$1.25 to \$50 each.

Charles Pratt, on Maiden lane, shows a handsome assortment of pearl and shell card-cases. Those goods have for a long while been out of the market, and will undoubtedly command a ready sale. They sell from \$12 to \$60 per dozen.

In Russia leather there is shown a great variety of dressing-cases and work-boxes, some of which are elaborately embossed and gilded. They may be had from \$25 to \$40 each.

There is also a new style of music roll in Russia leather, which consists of a long, round box, into which a roll of music can be inserted. It is provided with a strap-handle, and will be found very convenient. They sell for \$42 per dozen.

The newest article in Vienna goods is a Russia pocket-case for photographs. These fold up like a porte-monaie, and are designed to protect pictures when carried about the person. They are made to hold from two to six photographs, and sell all the way from \$19.50 to \$48.00 per dozen.

In Paris and Vienna goods there are also the usual number of pocket-books, porte-monaies, segar-cases, match-boxes, and satchels. Russia leather predominates, and they can be had for any

price to suit the buyer according to the design and finish.

A new style of photograph album from London is shown. It is an oblong book, and contains on each page three openings. The centre opening is large for an imperial picture, and those on the sides of a smaller size to suit the ordinary carte-de-visite. They may be had bound in a great variety of styles.

In bronzes there is the usual display of mantle ornaments and figures, but nothing strikingly new unless it be a line of antique Egyptian vases. These are in dark green bronze, and have a decidedly antique appearance.

In clocks there is nothing particularly new. The old styles predominate as though the inventive genius of the artist was exhausted. Of course many of these old designs possess rare artistic merit, and will be received with as much favor as ever.

In stationery the trade is beginning to revive. Many of the larger houses have sent their travellers on the road, and many mail orders have been received from them. We understand, however, that greater efforts are making than formerly to control the local trade, that is, the trade of the small towns within a circuit of about two hundred miles. The cause of this is that the leading houses prefer to have their business more compact than heretofore, and do not care to have their trade scattered all over the country. The orders that were so far received are small, but short credits only are given, and it is to a certain extent a cash business. It may therefore be said that the stationery market is in a healthy condition, and it is thought that as the season advances larger orders will be received, as soon as the retailers find there is a proper demand. There is somewhat of an improvement in the demand for fine papers, but the mill-owners continue to complain. For standard school stationery the demand is increasing, as it is always expected to at the opening of the school year. The greatest economy is observed, however, by purchasers, and only sufficient goods are taken to supply the immediate demand. Nothing indicates the revival of trade so well as the variety of new articles that are now offered. Many of those goods are not decidedly new, but owing to the late depression of the market but little effort has been made to bring them before the public.

E. B. Treat, publisher, No. 805 Broadway, New York, has issued a series of Centennial Games of American History and Biography. By an ingenious arrangement and combination of sixty cards the principal events and actors of American history for one hundred years are brought prominently to the mind, and in such a manner that the games cannot but be both instructive and amusing. There are twenty-six games in all, each founded upon a different subject.

Porter & Coates, of Philadelphia, have just issued a full line of autograph albums, made of superior paper, and handsomely bound in sixteen different styles. Also a line of writing albums in eight different styles.

Claxton, Remsen & Haffelfinger, have issued a third revised edition of Kahn's Administrator's Account Book, with instructions how to settle an estate. Large and small edition for 35c. and 80c. each.

Henry T. Clauder, publisher, Bethlehem, Pa., has put upon the market a new birthday and autograph album, after the style heretofore adopted by the Moravians. There is a page for each day, with

neatly printed heading in either English or German, and marginal line for the year. It is printed on fine toned paper, specially imported, to correspond with the antique and substantial appearance of the German edition.

Mr. Willy Wallach, Park Row, N. Y., has on hand a large assortment of albums designed to preserve newspaper clippings. The idea is entirely new, and the book will be found very convenient for persons having a desire to preserve the "good things" of the daily press. The albums are elegantly bound, and can be had for all prices.

A new style "Scholar's Companion" has been issued which differs from the others only in the style of the box. This is of tin, and has a sliding cover, which is so arranged that it cannot be detached or lost. Pencil boxes and lunch boxes are offered of the same pattern.

The new and grotesque pen-wiper, which was put upon the market some time ago, continues to be in great demand. We refer to the sponge-monkeys, which swell or contract according to the dampness of the atmosphere, and strike new and imposing positions.

Charles Anthony, of Springfield, Ohio, offers a new educational article known as "Jackson's School Register." It is designed for the use of teachers, and offers a more convenient way of keeping the register of a school than has heretofore been known. It sells for \$1.00, and is for sale by all stationers and booksellers.

Messrs. A. Williams & Co., of Boston, Mass., are the selling agents for Hawk's Album of Genealogy and Biography. This is a complete and practical system of family registration, and of preserving biographical notes and memoirs.

F. Gutekunst, of Philadelphia, has issued a new and admirable photograph of Miss Charlotte Cushman. This is altogether the best picture of the great actress that has ever been presented to the public.

J. B. McCullough, Arch street, Philadelphia, has offered a new article for the use of clergymen by Rev. M. E. Boyle, M. D., called Clergymen's Vade Mecum. This is a very convenient article, the nature being indicated in the title. It is neatly bound in pliable morocco covers, and has over 200 pages of neatly-ruled blank paper, with appropriate headings, designed for memoranda relating to the various divisions of a minister's duty. There are twenty-one of these divisions, which are arranged as an index.

One of the latest novelties is the Everlasting Wire Waste Basket. This is a wire basket, made in the shape of the ordinary waste-basket. It is durable and elegant, and will undoubtedly command a large sale.

Henry Bainbridge & Co., William street, New York, are the agents for the patent "Audascrip" pen. This pen is constructed upon entirely new principles for the use of lithographic writers and draughtsmen, &c. By its use the writer is enabled to make completely-shaped letters at a single stroke with great ease and rapidity.

Messrs. Surdam & White offer to the trade a new assortment of graphoscopes, stereoscopes and kaleidoscopes, at greatly reduced figures. Surdam & White are the only American manufacturers of stereoscopic lenses, and on this account are able to sell their goods at a reduced price.

THE catalogue of Chinese books in the British Museum will contain as many as 15,000 articles.

## BOOKS RECEIVED.

**THE THREE HOMES**, by Rev. F. W. Farrar. (E. P. Dutton & Co.) The lives of three young men are related here, and a picture of their "three homes" given, to show the good or bad effect different home influences have upon the forming of character. The story is full of incidents, and in some parts quite dramatic. The three young men introduced are fine, manly specimens of young Englishmen, and claim the sympathy of the reader at the outset. One of the best books for boys, or rather, according to the title-page, "for fathers and sons," that has come under our notice for a long time. 12mo, cloth, \$1.75.

**A MANUAL OF MEDIEVAL AND MODERN HISTORY**, by M. E. Thalheimer. (Wilson, Hinkle & Co.) This supplements the author's "Manual of Ancient History." It contains a sketch of the history of fourteen centuries, beginning with the rise of the Carolingian Power, A.D. 476, down to the establishment of the present German Empire. It is very handsomely gotten up and embellished by twelve very fine maps. 8vo, cloth, \$2.50.

**WORKING TO WIN**, by Maggie Symington. (E. P. Dutton & Co.) The story of "Marjory Owen's" life is one which every girl will read with delight. It is especially well written, and relates naturally the griefs and disappointments of a young girl just verging into womanhood, with her struggle towards a higher and better life. The moral of the story is not too obvious, and it has in it just enough romance to make it acceptable. 12mo, cloth, \$1.75.

**HISTORY OF GERMANY**, by James Sime, M. A. Edited by Edward A. Freeman. (Henry Holt & Co.) The excellent series to which this volume belongs is most carefully edited, and gives, in simple language, clear and correct views of history. This volume has been revised by Mr. A. W. Ward, who is ably fitted to deal with all matters of German history. 16mo, cloth, \$1.00.

**ALCOHOL; ITS COMBINATIONS, ADULTERATIONS AND PHYSICAL EFFECTS**, by Col. J. G. Dudley. (G. P. Putman's Sons.) The cause of temperance cannot be better promoted than by disseminating this little book. When every one learns from its earnest pages that, call it what you may, liquor is but a poison in disguise, which surely kills not only morally but physically, its devotees will become less numerous. 16mo, paper, 25 cents.

**PEEPS AT OUR SUNDAY SCHOOLS**, by Rey. Alfred Taylor. (Nelson & Phillips.) A number of sketches of Sunday Schools. One is apt to think that in the matter of Sunday Schools there can be very little difference, but after running the eye through the table of contents and discovering over thirty varieties, with such uninviting names, too, as the "Parsimonious Sunday School," the "Gloomy," the "Underground," and the "Un-ventilated," one becomes convinced that the time devoted to photographing their peculiarities is well spent, if it develops any one of them into the perfectness of the "Model Sunday School." 12mo, cloth, \$1.25.

**FORMS OF PRACTICE; OR, AMERICAN PRECEDENTS**, by Benjamin S. Oliver. (Dresser, McLellan & Co.) The fourth edition of an important work, which has been enlarged by the addition of more than two hundred pages of new matter, consisting wholly of modern forms, framed by eminent pleaders. 8vo, sheep, \$7.50.

**INTRODUCTION TO GENERAL BIOLOGY**, by Thomas C. MacGinley. (G. P. Putnam's Sons.) A little work belonging to the "Elementary Science Series," arranged for the use of schools and classes. The student will find it an excellent introduction to biology, as special care has been taken to place before him a clearly detailed statement of the forms, functions and minute structure of every part of the organism brought under his notice, with numerous illustrations introduced to render the facts more easily remembered. 16mo, cloth, 25 cents.

**HISTORY OF INDIA**, by S. J. Trotter. (Pott, Young & Co.) A very comprehensive outline of Indian history from the first Aryan settlements down to the present day. The work aims to interest a class of readers who lack time or will for the study of larger works. It is written in a clear, readable style, and includes the history of many centuries. The author has availed himself of the latest sources of information, and striven to give every detail with the greatest accuracy. Well illustrated and substantially gotten up. 12mo, cloth, \$3.00.

**DOCTOR THORNE**, by Anthony Trollope. (Harper & Brothers.) This is a popular edition of one of Trollope's earlier and best novels. 8vo, paper, 75 cents.

**FOR LOVE AND LIFE**, by Mrs. Oliphant. (Harper & Brothers.) Mrs. Oliphant is always a welcome writer. Her stories are so free from exaggeration, and so true to nature, that they cannot fail to please the most fastidious. "For Love and Life" is somewhat more intense in its interest than her former works; its incidents are exciting, and it introduces us to some striking characterizations. A good novel. 8vo, paper, 75 cents.

**HYDROPHOBIA**, by H. Bouley, translated by A. Liataud. (Harper & Brothers.) A pamphlet which discusses the means of avoiding the perils of hydrophobia, and the methods of preventing its spread. 8vo, paper, 35 cents.

## LITERARY AND TRADE NEWS.

IT is always quite impossible to make any early Fall list of announcements quite complete, and as we stated, we shall complete the summaries given in our last in this column, as matter comes in. The excellent promise of Roberts Bros., and the announcements of Nelson & Phillips, had been previously given at length. The official list in this issue is as full as it could be possibly made at this date.

SINCE Dr. Holland's previous long poems have been in the habit of reaching up to the hundred thousand, we suppose the trade will not be at all sorry to learn that he has completed a new poem, "The Mistress of the Manse," for which a popularity is expected no less than that of "Bitter-Sweet" and "Kathrina." Unlike these two works, however, the new book is all in rhyme, in the style of verse used at the beginning of "Bitter-Sweet." The scene is laid on the banks of the Hudson, and the story is one of married love. It is a subject particularly suited to Dr. Holland's genius, and contains, we learn, such character-drawing and depth of feeling as are not surpassed in his earlier and famous works. This properly heads the Scribners' fall list, which, however, includes one of the best shows of books yet announced. Jules Verne's "Floating City" and

Hon. George P. March's revision of his great work, have already been referred to, and are, indeed, published this week. After the announcement of Dr. Holland's poem, that of the second and third (concluding) volumes of Mr. Froude's important work, his history of "The English in Ireland in the 18th century," is next in interest; we are to have also the fifth and last volume of Curtius' masterly "History of Greece" and in "The Epochs of History" series, which is highly praised, "The Thirty Years' War," by Samuel R. Gardiner, and "The Beginning of the Middle Ages," by Dean Church, of St. Paul's. The work on "Turkestan," by the clever Eugene Schuyler, now Secretary of Legation at St. Petersburg, is the result of personal travel, and promises to make its mark; and a book on "Life in the Fatherland," by Rev. Dr. J. F. Hurst, ought to be generally interesting. There will be an entirely new and extended edition of Stanley's "How I Found Livingstone" (at \$4.50), which will now be put in the trade. Among the most popular books in the list will be a volume of "Rhymes and Jingles," by Mrs. Mary Mapes Dodge, of St. Nicholas, a second "Mother Goose;" the third volume of Mr. Stoddard's popular Bric-a-Brac series, of the first two of which several thousand each have been sold, on Prosper Merimee, Lamartine, and Mme. George Sand; and another Erckmann-Chatrian novel, "The College Life of Maitre Nablot." There will be two works on Art, "A Theory of Art," by Professor Joseph Torrey, of the University of Vermont, and the "Elementary History of Art," by N. D'Anvers, which comprises an introduction to ancient and modern painting, sculpture, architecture and music. Two volumes more from the happy pen of Professor Blackie, "Horæ Hellenicæ," essays on Greek topics, and "The Wise Men of Greece," are promised. There will be a second series of Prof. Whitney's "Oriental and Linguistic Studies," and an American edition of Murray's excellent "Manual of Mythology." Theology is fully represented, including a new volume of Profs. Schaff and Smith's "Theological and Philosophical Library," in Van Oosterzee's "Christian Dogmatics;" "Job," in Lange's Commentary; "The Paraclete," an essay on the Holy Spirit, with reference to current discussions, by an anonymous writer; two works by Professor E. F. Gillett, of the New York University, "God in Human Thought," a tracing of natural theology in Literature back to the days of Bishop Butler, with an English bibliography from Spencer to Butler, and "The Moral System," designed as a text-book, and bearing an introduction with special reference to Butler's Analogy; and a new hymn and tune book, "The Service of Praise," compiled by Rev. W. T. Eustis, Jr. The gift books will be "A Journey Across South America," by Paul Marcey, a splendid quarto, with profuse illustrations, many full page, and "The Myths of the Rhine," translated from the delicious French of Saintine, by Prof. Schele de Vere, with Dore's illustrations. A new edition of Jowett's Plato, that splendid triumph of classical scholarship, will be reduced from \$12 to \$8—there will be cheaper editions of Craik's English Literature and Stockton's "Roundabout Rambles" and Guyot's "Earth and Man," will hereafter be published by the Scribners.

THE new "Daily Service," announced by Hurd & Houghton, proposes to offer a practical solution of some of the problems of worship in the Episcopal Church. It is intended not as a substitute for the Prayer Book, but as a supplement to it, by which the wealth of devotional exercises contained

in the Scriptures and the ancient liturgies is brought into orderly use. It contains seven daily offices for the public worship of the church, adapted also for private and family use; a morning and evening service for each season, also special services for Christmas Eve, Passion-tide and Easter Morn', and offices for the use of the clergy and visitation of the sick. The calendar contains a table of lessons for morning and evening services according to each week of the Christian year, including two sets of lessons for Sunday. The Psalms are arranged under seventy-nine selections suited to the seasons. It contains about fifty canticles from the Scriptures, seven litanies and about 500 prayers, with intercessions for various occasions. Books of similar aim have been published for use in the English Church, but this is the first comprehensive and conservative one undertaken in America, and will no doubt excite wide interest. It is intended to have the book ready before the meeting of the convention, the first week in October.

THE Putnams have nearly ready Prof. J. M. Hart's book on the German Universities, which will be deeply interesting from its fact and its personal color. Prof. Hart tells what he saw and did in his student life, as well as gives a description of the University system of Germany. The Quarterly Journal on Skin Diseases, the "Archives of Dermatology," edited by Dr. L. D. Bulkley, will make its *debut* this month with their imprint, and Dr. Jacobi's book on "Infant Diet," will reappear in much enlarged shape.

ADVANCE sheets are at hand of Francis Parkman's new work, "The Old Regime in Canada." This is volume four of his historical series on "France and England in North America," and is one of the most entertaining and valuable volumes. Parkman is one of our best writers in this field, and we are glad to note that his works are to be translated into French. Messrs. Little, Brown & Co. have the concluding volume of Bancroft also very nearly ready.

PORTER & COATES, at the eleventh hour, send their announcements as follows: They commence their list as stated before, with a new volume in their International Series of Novels, entitled "Chaste as Ice, Pure as Snow," by Mrs. M. C. Despard. With this volume the author makes her first appearance as a novelist, and it is considered a novel of great merit. On Sept. 10th they issue Captain Butler's book of travel, "The Wild North Land." A former work by this author, "The Great Lone Land," giving the details of an excursion from the chain of lakes, of which Winnipeg is the chief, northwestward to the Valley of the Saskatchewan, met with great success. In "The Wild North Land" he gives the result of explorations still farther northward. About the same date they will issue "The Sportsman's Club among the Trappers," being the third and concluding volume of that popular series by Harry Castlemore. These will be followed by "Pennsylvania Illustrated," a general sketch of the State, its scenery, history and industries; illustrated with 200 engravings by well-known artists. "The Stately Homes of England," by Llewellyn Jewitt, and S. C. Hall, a handsome 4to volume, containing 210 wood engravings, elegantly bound, and especially designed for a holiday gift book. Among the stately homes described are Chatsworth, Warwick Castle, Arundel Castle, and Alton Towers; a new edition of "The Library; or, What Books to Read, and How to Buy Them," in which

the author endeavors to point out how to read and buy books to the best advantage. "Gentianella," by Mrs. Randolph, and a new edition of "Gustave Adolph" will be added to their series of novels. "The Orators and Statesmen of Ancient and Modern Times" is the title of a work by David A. Harsha, containing short biographies and selections from the best speeches of the greatest speakers of the past and present times. "Celebrities of the Past and Present," chiefly adapted from Sainte Beuve, is to be the title of a work in preparation by Malcom Maceuen, which, with a tale by a new American writer, the scene of which is laid in a most interesting and unfamiliar period of American history, completes their announcements for the coming season. Their Fall books, already issued, include new editions of Hiram Woodruff on "The Trotting Horse," with a new appendix and tables, and "Smith's Dictionary of the Bible," several new editions of juvenile books and two new libraries, "At Home and Abroad," and "The Holiday Library."

WE call attention to Mr. Challen's announcement on another page, of his new project of publishing those old favorites, the Arabian Nights Stories, in dime novel shape. They will be in excellent shape and fine style, and houses ordering in quantity can have their own imprint. The idea is likely to take. Mr. Challen, it will be noted, "stands by the trade," in offering no greater discounts to direct buyers. We trust the jobbers will not fail to reciprocate by doing their best for the new venture.

THE Osgoods' new books, just ready, of which we have advance sheets, are sure to take. Mrs. Oliphant's new story, "A Rose in June," is full of her best work, and very charming reading, "Gunnar," Prof. Boyesen's Norwegian story, is full of beauty, and "Homes and How to Make Them," in a series of letters, is very chatty and bright, having besides very clever illustrations.

THE "International Scientific Series," set on foot by Prof. Youmans and the Appletons, has met with great success in England as well as here, and such volumes as have so far been published in France and Germany have also been well received. The series will be added to within the month by the publication of "The Animal Mechanism," by Prof. Marey, a French work, and "The Science of Law," by Prof. Sheldon, who occupies the chair of law in University College, London, and later this fall will come two more volumes from Germany, "The Chemical Effects of Light," by Prof. Vogel, of the Polytechnic, Berlin, and "The Theory of Descent—Darwinism," by Prof. Schmidt, of the University of Strasburg. Several American volumes are proposed, of which we shall be enabled to give particulars shortly.

"The Life of the so-called Christopher Columbus," by Hon. Aaron Jones, will be among the books of the month from Appletons. Mr. Jones calls him all sorts of bad names, and undertakes to make out that he hooked the credit of discovering America.

Two interesting collections of devotional poetry are promised by Roberts Bros.; the first of which, "Songs and Singers of the Liberal Faith," edited by Rev. A. P. Putnam, of Brooklyn, will contain many fresh poems, some by ex-President Hill, of Harvard. The other is collected by Mrs. J. B. Tilston, under the title of "Quiet Hours."

WE are to have a timely book from Rev. P. C. Headley, through Lee & Shepard, which will treat of Iceland under the title of "The Teland of Fire; or, One Thousand Years of the Old Northmen's

Home—874-1874." A Fire-Ice-land is a curious anomaly.

To Henry Holt & Co.'s previous promises for the Fall we are glad to be able to add a translation from the French, by W. F. Rae, translator of Taine's England, of a selection from the great French critic, Sainte Beuve's, "Causeries du Lundi," a chatty series of papers which are among his best works. There will be a new impression of the Taine-Doré "Pyrenees," that sumptuous work, and the favorite Otto series in German will have added to it an improved Grammar and improved Reader, edited by Prof. E. S. Joynes, and a German Primer, written by Dr. Emil Otto, especially for his American publishers.

THAT popular book, "Our Poetical Favorites," is to have a companion volume from the hand of the same editor, Rev. Dr. A. C. Kendrick. It will have the same title, Second Series, and will comprise the longer English poems, such as Byron's "Bride of Abydos," Milton's "Comus," etc., etc.

LAST week, by an oversight in proof-reading, we mentioned "Henry Clinton" as the author of "Toinette," the stirring story of the South, about issuing from the press of J. B. Ford & Co. The name should be Henry Churton, which, however, we believe is itself a pseudonym adopted by the author, a man prominent in politics and the law, who has long lived among the scenes which he so graphically describes.

"The People's History of America," promised by Mr. H. S. Allen as the first of his enterprises as a subscription publisher, will be ready early this month. It is presented as the cheapest and handsomest work of the kind ever issued, and the approach of the centennial celebration will make it especially saleable. The history will form a royal quarto of 744 pages, with 24 full page engravings, including autographs of the signers of the Declaration. The cover is very striking, with the American shield in full colors.

THE prize awards (of \$200 each in addition to copyright) offered some time since by the Authors' Publishing Company, have been made as follows: that known as "The Company's First Book," to the Rev. W. I. Gill, for an exposition and defence of "Evolution and Progress;" those for fiction to Mr. B. F. Buer for "Irene; or, Beech-Broken Billows," and to Mrs. M. A. Denison for "Many a Vanished Year." The premium for a prize satire was not awarded, and in regard to that for a scientific essay, the decision is reserved. All these books the Company will publish, bringing out the first two (priced at \$1.50 and \$1.25) during the fall. The Authors' Publishers' Company, we fear, is not founded on a rock in taking up the superstition of a natural enmity between authors and publishers. The latter are only too glad to get good books.

THE *Nursery* is such a very good thing that we are glad to hear that Messrs. Nichols & Hall, who have the exclusive sale of it when bound, have sold 10,000 copies of the new volume before publication. "For youngest readers" there is nothing better.

A PEACE Commissioner, Rev. Mr. Meacham, writing a book about the Modocs, "The Wigwam and the War-Path."

MACMILLAN & CO. have just prepared a "select list of Educational Works" that teachers and others interested will do well to send for.

WE learn that our item of August 29th, on Farrar's "Christ," from English sources, was somewhat behind the truth instead of ahead of it. To this date *seven thousand* copies, instead of four, of that remarkable work have been issued—since May 15th. Many of these have been sold in this country—by E. P. Dutton & Co.

WE quite give up in despair before the immense announcement list of George Routledge & Sons, which readers will find in our other columns. It is the most extensive we remember ever to have had to deal with, and shows a healthful confidence in the fall season. We may make special mention, however, of two new books for boys by that writer of marvels and idol of the boys, Jules Verne, "A Journey to the North Pole" and "The Field of Ice," each of which will have over a hundred illustrations, including twenty-four full-page plates, at but \$1.50 each. "Little Wide-Awake," a superb picture reading-book for little children (\$1.25 to \$2.00), by Mrs. Gale Barker, will have no less than three hundred pictures, and we don't wonder that the publishers expect to sell 50,000 copies of it.

JOHN MORLEY is to republish his essays "On Compromise" in a volume.

A DICKS' "Pope" is promised.

MISS ADELINE TRAFTON'S clever story of "Katherine Earle," which has been delighting the readers of *Scribner's Monthly*, will be one of the first publications of Lee & Shepard. Her juvenile reputation as the "American Girl Abroad" is happily carried out by this pleasant book. It is a sunny, happy story of the life and loves of a Boston maiden, without sensation, but with a great deal of home cleverness and very readable.

HAZLITT'S "Life of Napoleon" is to be republished by the Lippincotts, in three neat 12mo volumes at \$1.50 each. This forms a cheap library edition of a standard work, long out of print in America.

"THE Cooper Library" is a series issued by J. B. Lippincott & Co., containing selections of the most interesting parts of the popular Leather Stocking and Sea Tales of J. Fenimore Cooper, divided into stories of the *Wood*, *Prairie*, and *Sea*, with illustrations by Darley. They are in a new dress and are likely to take.

MRS. WISTER'S last two translations, "The Second Wife," by E. Marlitt, and "Hulda," by F. Lewald, have proved among the most attractive works of fiction published this season, the former having reached its sixth edition, and the latter its fifth, in ample evidence of their popularity.

THE LIPPINCOTTS announce to the trade that they have added new works to their attractive series of 24mos called "The Cottage Library," and it now embraces 136 volumes, uniform in size and binding. A full list will be furnished on application.

MR. OSCAR H. HARPEL, of Cincinnati, is making a curious collection of poetry written by printers or those connected with the printing trade, which he purposes to publish under the title of "The Poetry of Printersdom," with a companion volume, "Inside Glimpses of Printersdom," consisting of all sorts of printers' scraps. Contributions or loans are requested.

"THE Scottish Philosophy, biographical, historical, and critical, from Hutcheson to Hamilton," is the dreadful title of Pres. McCosh's new book the Carters are to print. It is to be an octavo, and will be ready during the Fall.

## BUSINESS CHANGES.

ALBANY, N. Y.—Near & Co., booksellers and newsdealers, have been succeeded by Wm. Nichols.

CLINTON, IOWA.—A. J. Santee & Co., booksellers and stationers, have been succeeded by Moses and Thompson.

— A. J. Santee has opened a book and stationery store at 500 Second Street. Would like catalogues and price lists.

FREDERICK CITY, Md.—R. Brown Henderson, bookseller, stationer, and music dealer, has been succeeded by J. W. Elliot.

HAGERSTOWN, MD.—The book and stationery business of the late T. G. Robertson will be continued by his widow, under the old firm name. Mr. George R. Brooks will have immediate charge of the business.

KNOXVILLE, TENN.—Charles H. Ogden has purchased a one-half interest in the stock and furniture of the book, stationery, and printing business of O. B. Smith and Co. The firm name will remain unchanged.

MONTREAL, CAN.—William Drysdale, for nine years with Mr. F. E. Grafton, has opened a store at 232 St. James Street, under the firm name of William Drysdale & Co., booksellers, stationers, and periodical agents.

NEW YORK CITY.—Leavitt and Allen Bros., publishers and booksellers, have been succeeded by Geo. A. Leavitt, who continues the business at the old stand, No. 8 Howard Street.

SPRINGFIELD, MASS.—S. E. Halle & Co., stationers, have been succeeded by Samuel E. Halle.

WILLIAMSPORT, PA.—Harrison, Gibson & Co., booksellers and stationers, have been succeeded by W. M. Gibson & Co.

## Average Excellence.

IT is attention to details, the finish of every part, the nice adjustment of all the parts, that render a book acceptable to the eye and the hand; it is the organized, intelligent, and harmonious working together of all concerned in the manufacture, properly directed by a competent head, that makes every book a standard of excellence in book-making. Until this result is reached no book-making concern can be fully praised.

Take for special illustration the matter of proof-reading, and consider how big a "spot in our feast of charity" is a book with bad spacing, occasional blunders—especially in foreign phrases or proper names—the use of wrong font letters, the repetition of a word. If a few inaccuracies or inelegancies appear it is impossible to escape the feeling that there must be many more that we have not noticed. Consider what sleepless vigilance the proof-reader is forced to exercise, and how much must be left to his average excellence. A proof-reader who should be lynx-eyed in one work, and half asleep when reading another, would keep the superintendent in constant fear for the even excellence of the books made, as regards proof-reading. The same considerations hold good in every other part of the manufacture. The ink must be patiently tested, and even when one gets a good ink it needs to be watched lest the quality deteriorate. The paper gives constant source of uneasiness. It curls, it is specked, it runs unevenly, and though a paper-maker be found who holds to the rule of average excellence, he proves to be

mortal too. The press-work needs to be watched, else some sheets in a book will be faint, others heavy, and average excellence lost there. The drying of the sheets, perhaps as important a minor consideration as any in securing good effects, is a very simple matter, yet after all pains have been taken up to this point, here also average excellence sometimes disappears. When the book comes to be bound, how much needs to be done, besides the application of good taste, to secure that indescribable *style* which makes the books of one house uniformly good, while those of another are uneven and not to be depended on. The folding, the sewing, the trimming, the choice of material, the finish, the end papers—all these things need to be severally and unitedly well done, or average excellence is again lost. No one, in fact, can go leisurely through a large book manufactory without being impressed with the fact that there are a hundred chances for spoiling the book

before it is finished, and that only untiring watchfulness over each part of the work can prevent it from tumbling out at the end, an ungainly, blemished object. We repeat, then, our statement that the success of a book-maker must be determined by the uniform excellence of his work, the style, if you will, which it bears, and not by some special exhibition of skill.—*Every Saturday.*

THE *Athenæum* speaks of Thomas Bailey Aldrich, as "perhaps entitled to stand at the head of American humorists. The little work in this line he has hitherto done is singularly fresh, original, and delicate. While in the undercurrent of thoughtfulness it displays, in artistic finish and poetical grace, it resembles the best work of Mr. Oliver Wendell Holmes, it has a descriptive delicacy which is wholly the author's own." This is indeed praise.

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To be Published between September & December, 1874.

*The Prices in the following List have been made up as carefully as is possible before publication of the books, and may vary slightly in some few instances. Lists of New Books as published will be issued from time to time in the PUBLISHERS' WEEKLY during the season.*

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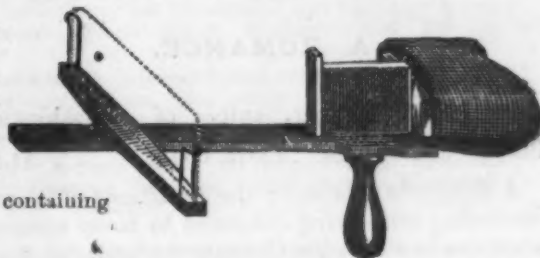
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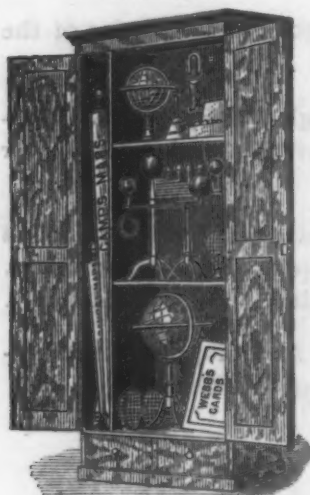
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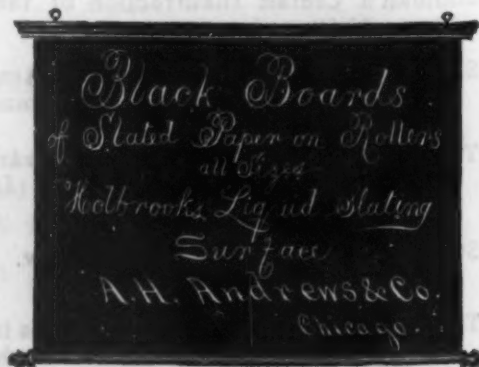
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